

# Facts and Figures 2019

Fiscal Year Ended March 31, 2019

“Your best partner”を目指して、  
高付加価値ソリューションを提供しています。

厳しさを増す市場環境、激化するビジネス競争。私たちハイマックスは、このような時代を「最大のチャンス」と捉えています。時代を、そしてIT文化を牽引する高度な領域に果敢に挑戦し、最先端の技術を他社に先駆け次々と開発。これまで銀行、証券、保険、公共、流通、クレジット等の業種を中心に多様な分野へ、高付加価値ソリューションを提供してきました。私たちが目指すものは、お客様を明確なビジネス・ゴールへと導く伴走者となること。つねに成功をもたらす“Your best partner”であり続けるために、これからも広く社会に貢献する数多くのシステム開発を通し、お客様に最適なソリューションを提供し続けていきます。

ハイマックスの「挑戦」と「進化」にご期待ください。

Aiming to be “Your best partner” by Providing  
high-value-added solutions

Today's increasingly severe market environment has in turn led to the intensification of business competition. Amidst these challenging conditions, we at HIMACS, Ltd. are seeking to capture major business opportunities in the coming era. Through the development of leading-edge technologies, we are aggressively striving to remain a step ahead of our competitors and be a driving force in the highly complex realms of the IT culture. Since our establishment in 1976, we have been focusing on providing high-value-added solutions in such diverse fields as banking and securities, insurance, public services, distribution and credit.

Our aim is to work hand-in-hand with our customers in achieving clearly defined business objectives. In continuing to ensure success as “Your best partner”, we are committed to providing the best solutions to our customers, along with contributing to society as a whole, through various kinds of system development. It is immense pride that we will continue to support customers and business associates as we face the “challenges” and “evolution” as a “total solutions” company.

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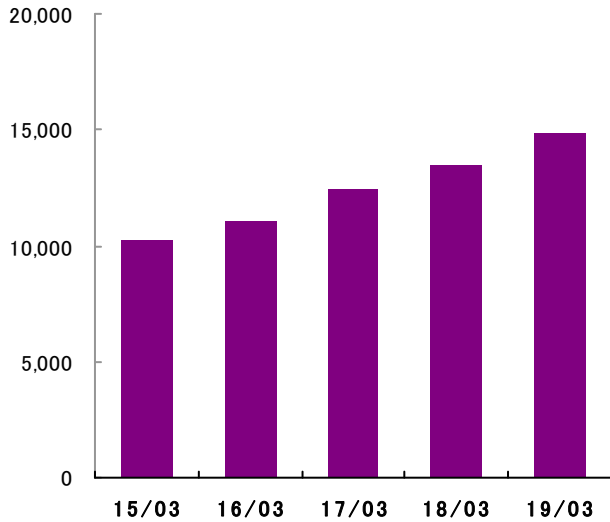
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# 連結業績推移 Consolidated Operating Results

## 売上高

Net Sales

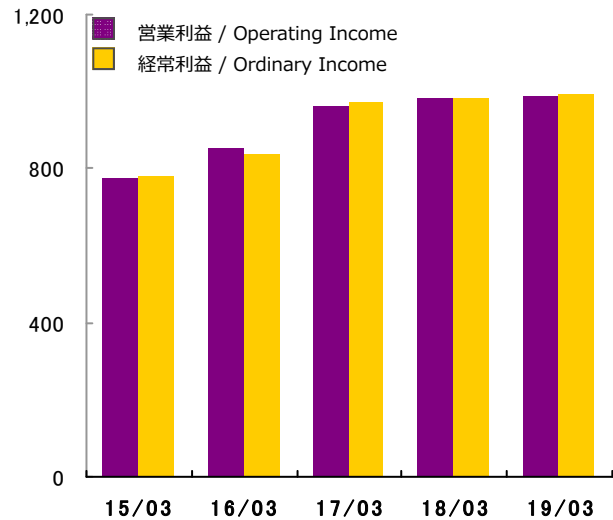
(百万円 ¥Millions)



## 営業利益/経常利益

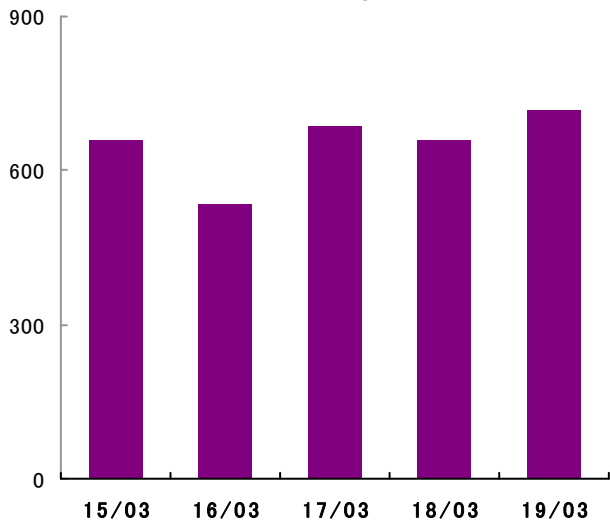
Operating Income / Ordinary Income

(百万円 ¥Millions)



## 親会社株主に帰属する当期純利益

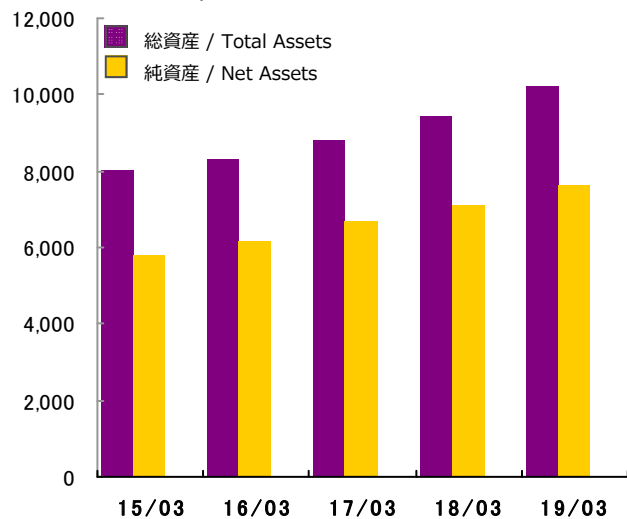
Profit attributable to non-controlling interests (百万円 ¥Millions)



## 総資産/純資産

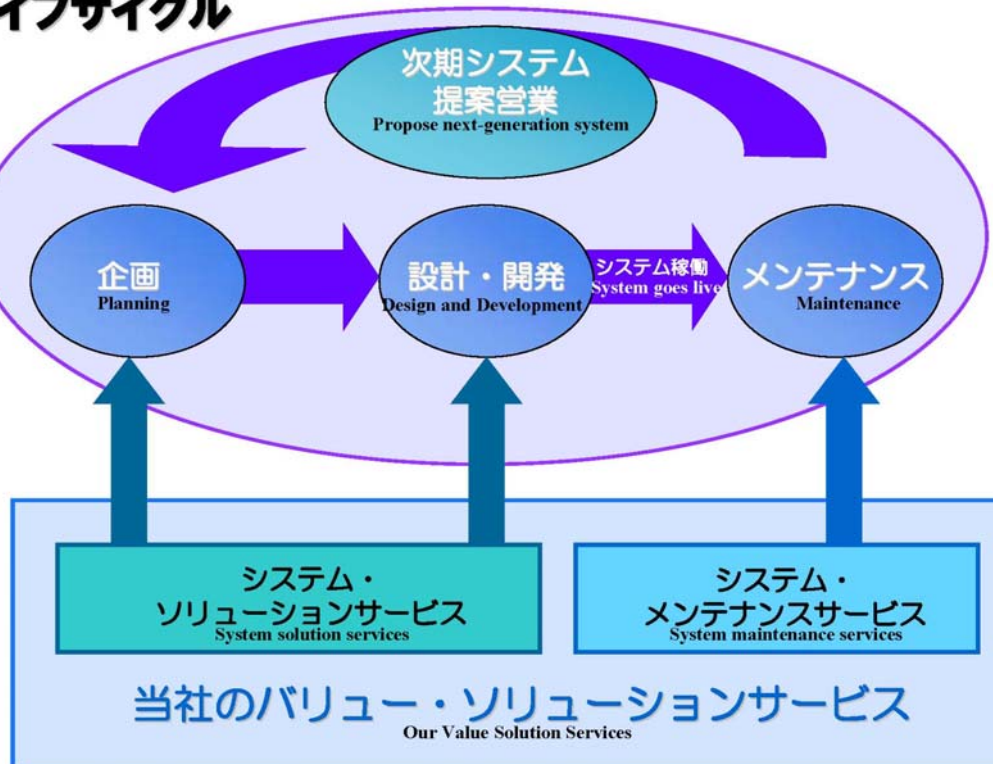
Total Assets / Net Assets

(百万円 ¥Millions)



|                     |  | (百万円 ¥Millions) |        |        |        |        |
|---------------------|--|-----------------|--------|--------|--------|--------|
| 決算期                 | Fiscal Year Ended                                | 15/3            | 16/3   | 17/3   | 18/3   | 19/3   |
| 売上高                 | Net Sales  | 10,181          | 11,037 | 12,485 | 13,493 | 14,834 |
| 営業利益                | Operating Income                                 | 777             | 851    | 961    | 981    | 986    |
| 経常利益                | Ordinary Income                                  | 782             | 836    | 970    | 982    | 993    |
| 親会社株主に帰属する<br>当期純利益 | Profit attributable to non-controlling interests | 659             | 537    | 686    | 661    | 717    |
| 総資産                 | Total Assets                                     | 8,029           | 8,312  | 8,806  | 9,446  | 10,231 |
| 純資産                 | Net Assets                                       | 5,817           | 6,150  | 6,654  | 7,091  | 7,624  |

## ライフサイクル



システム・ライフサイクルの各領域にわたり高付加価値ソリューションを提供する、バリュー・ソリューションサービスを提供しております。

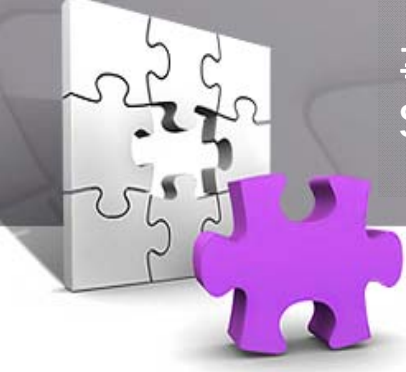
当社がターゲットとしている基幹システムは、システム化計画の企画・立案から始まり、開発フェーズに移り、稼働後のメンテナンスへと進展いたします。そして、メンテナンスを継続している過程で次期システムの企画が立ち上がるというライフサイクルになっております。

Our business provides high "value" added solutions in all life cycle phases of the computer software systems.

The mission-critical system, which we are targeting, begins with planning of systemization, goes through the development and proceeds to the maintenance phase. In the process of continuing maintenance, next systemization project arises in the life cycle of the computer software system.

# 事業の内容

## Scope of Business



### ● システム・ソリューションサービス

システム化計画の企画・立案に対するコンサルティングから設計・開発・テスト・導入に関してメインフレーム系からインターネット基盤関連技術まで一貫したサービスを提供いたします。

### ● システム・メンテナンスサービス

稼働後のシステムに対し信頼性が高いメンテナンスサービスを提供いたします。  
メンテナンスサービスは長期安定的な受注の確保と業務ノウハウの蓄積を図ることができます。更にメンテナンスサービスを通して、次期システムへの提案営業を積極的に行うことにより、企画といった上流工程からの継続受注へと繋がります。

### ● System solution services

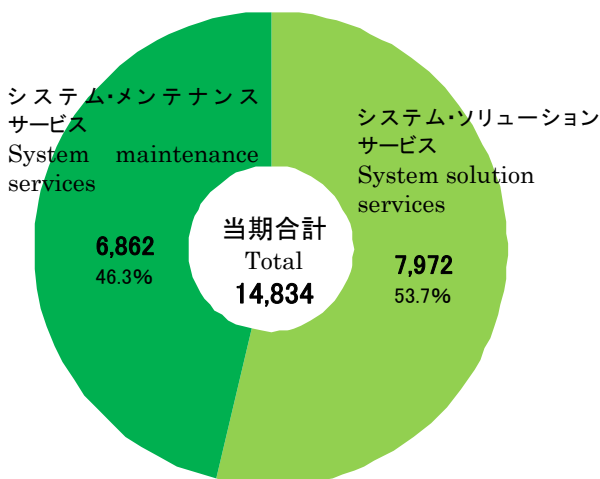
We provide integrated services that encompass everything from mainframes to Internet-based technologies, beginning with consulting for system planning and extending through to design, development, testing, and implementation.

### ● System maintenance services

We perform highly reliable maintenance on systems once they have gone live.  
Maintenance services provide us with a steady flow of orders over the long term and enable us to accumulate industry knowhow. Also in the process of providing maintenance services, we actively consult with customers about the next generation of their system, enabling us to seed a continuous flow of orders from the upstream planning process.

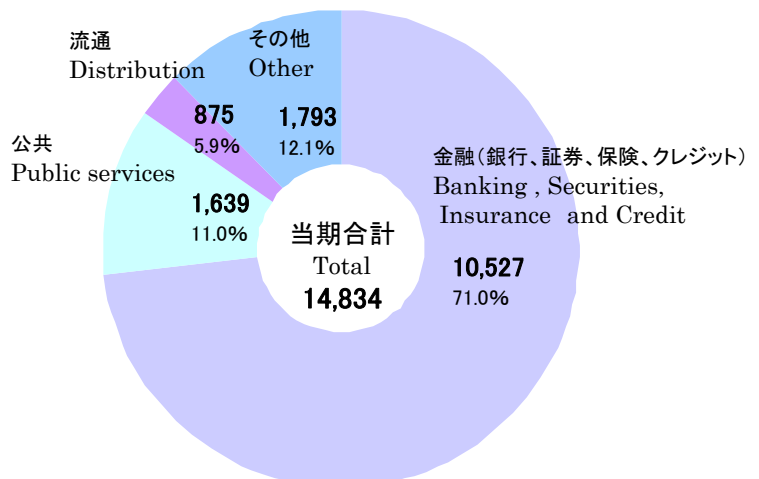
サービス分野別売上高／構成比率  
Sales and Ratio by service segment

(百万円 ¥Millions)



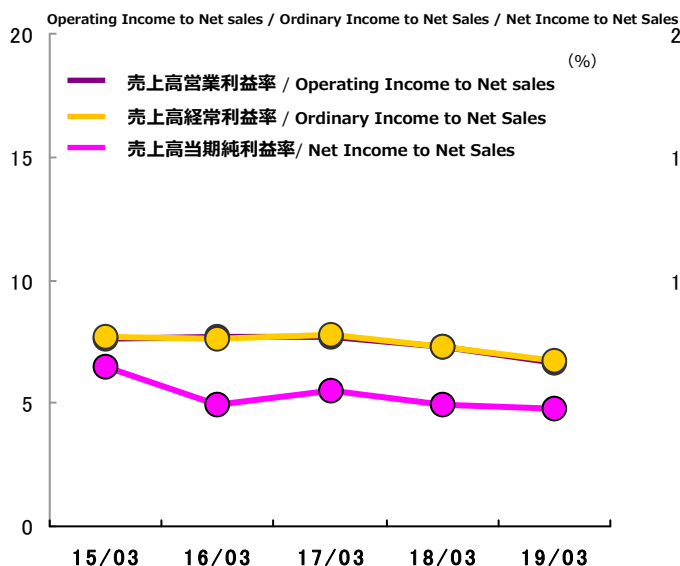
ユーザーの業種別売上高／構成比率  
Sales and Ratio by industry segment

(百万円 ¥Millions)

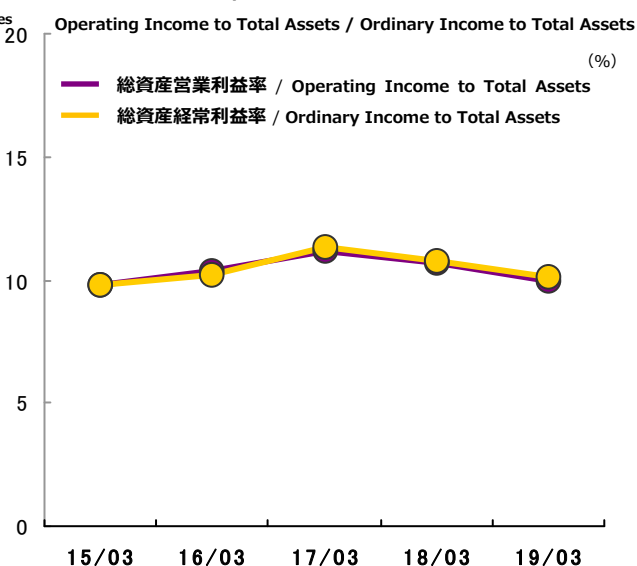


# 収益性 Profitability

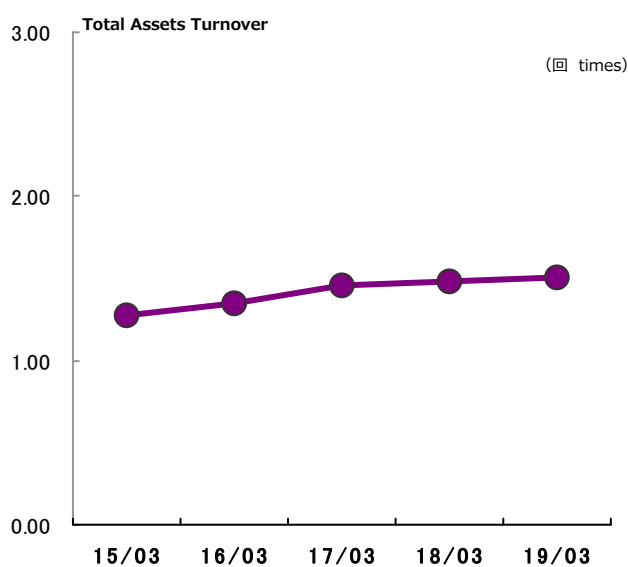
売上高営業利益率 / 売上高経常利益率 / 売上高当期純利益率



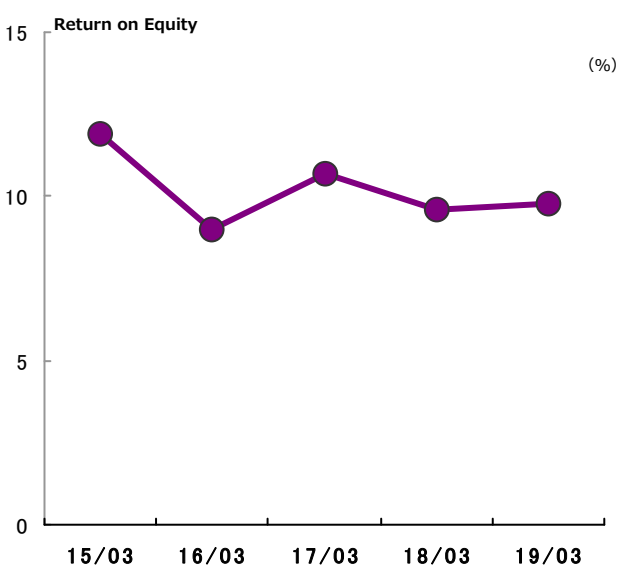
総資産営業利益率 / 総資産経常利益率



総資産回転率



自己資本当期純利益率



| 決算期        | Fiscal Year Ended                | 15/3 | 16/3 | 17/3 | 18/3 | 19/3 |
|------------|----------------------------------|------|------|------|------|------|
| 売上高営業利益率   | Operating Income to Net Sales    | 7.6  | 7.7  | 7.7  | 7.3  | 6.6  |
| 売上高経常利益率   | Ordinary Income to Net Sales     | 7.7  | 7.6  | 7.8  | 7.3  | 6.7  |
| 売上高当期純利益率  | Net Income to Net Sales          | 6.5  | 4.9  | 5.5  | 4.9  | 4.8  |
| 総資産営業利益率   | Operating Income to Total Assets | 9.8  | 10.4 | 11.2 | 10.7 | 10.0 |
| 総資産経常利益率   | Ordinary Income to Total Assets  | 9.8  | 10.2 | 11.3 | 10.8 | 10.1 |
| 総資産回転率(回)  | Total Assets Turnover(Times)     | 1.28 | 1.35 | 1.46 | 1.48 | 1.51 |
| 自己資本当期純利益率 | Return on Equity                 | 11.9 | 9.0  | 10.7 | 9.6  | 9.8  |

注: 総資産営業利益率=営業利益/総資産(期中平均)×100(%)

総資産経常利益率=経常利益/総資産(期中平均)×100(%)

総資産回転率=売上高/総資産(期中平均)

自己資本当期純利益率=当期純利益/純資産(期中平均)×100(%)

Notes: Operating Income to Total Assets = Operating Income/Total Assets (Yearly Average) × 100(%)

Ordinary Income to Total Assets = Ordinary Income/Total Assets (Yearly Average) × 100(%)

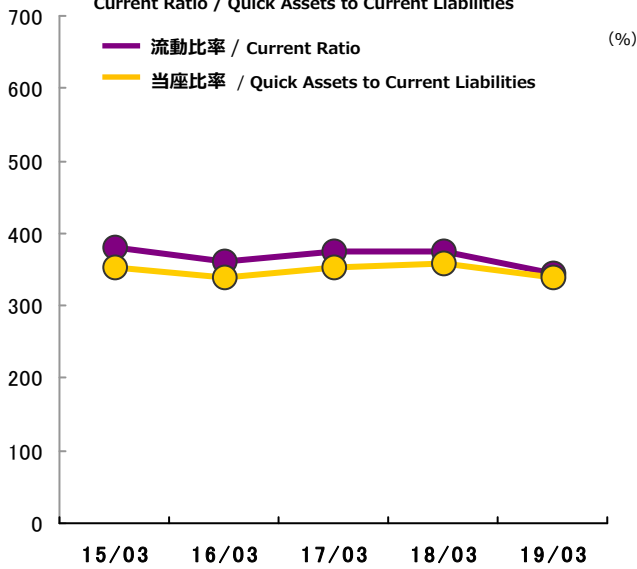
Total Assets Turnover = Net Sales/Total Assets (Yearly Average)

Return on Equity = Net Income/Net Assets (Yearly Average) × 100(%)

# 安定性 Stability

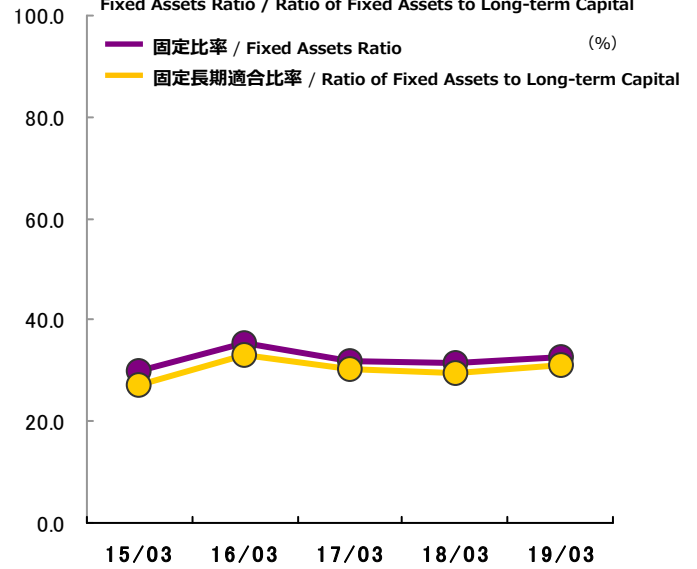
## 流動比率 / 当座比率

Current Ratio / Quick Assets to Current Liabilities



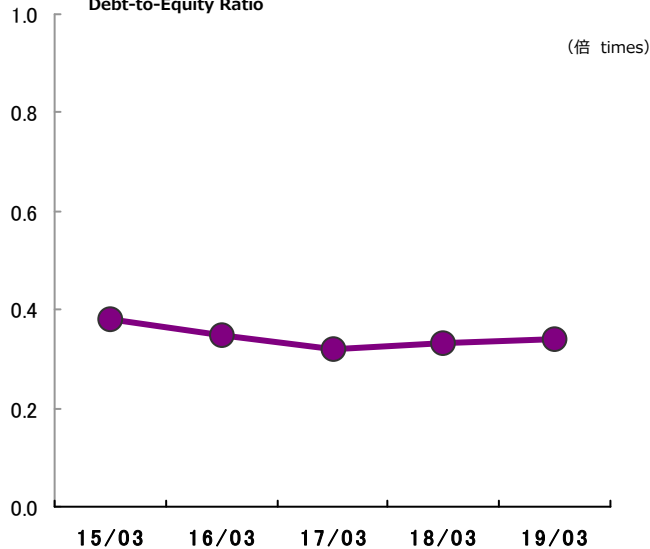
## 固定比率 / 固定長期適合比率

Fixed Assets Ratio / Ratio of Fixed Assets to Long-term Capital



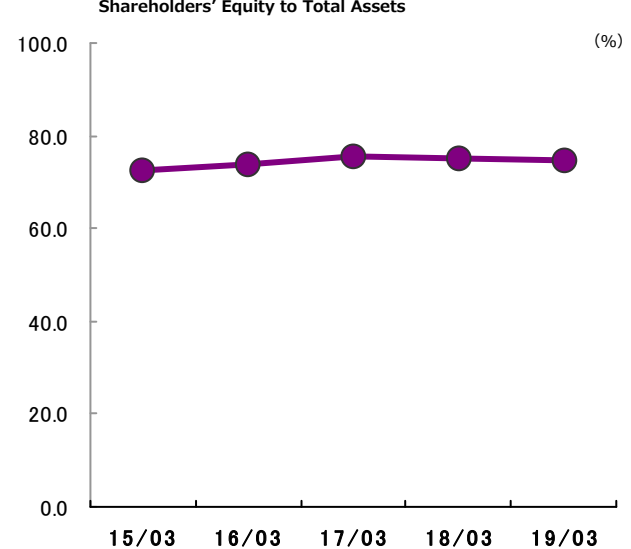
## 負債倍率

Debt-to-Equity Ratio



## 自己資本比率

Shareholders' Equity to Total Assets



| 決算期      | Fiscal Year Ended                          | 15/3  | 16/3  | 17/3  | 18/3  | 19/3  |
|----------|--|-------|-------|-------|-------|-------|
| 流動比率     | Current Ratio                              | 379.1 | 360.1 | 374.3 | 374.3 | 345.6 |
| 当座比率     | Quick Assets to Current Liabilities        | 353.8 | 338.5 | 353.0 | 357.3 | 338.5 |
| 固定比率     | Fixed Assets Ratio                         | 29.9  | 35.3  | 31.9  | 31.4  | 32.6  |
| 固定長期適合比率 | Ratio of Fixed Assets to Long-term Capital | 27.3  | 32.9  | 30.3  | 29.6  | 31.1  |
| 負債倍率(倍)  | Debt-to-Equity Ratio (times)               | 0.38  | 0.35  | 0.32  | 0.33  | 0.34  |
| 自己資本比率   | Shareholders' Equity to Total Assets       | 72.5  | 74.0  | 75.6  | 75.1  | 74.5  |

注：流動比率＝流動資産(期末)／流動負債(期末)×100(%)  
 当座比率＝{現金及び預金(期末)＋売上債権(期末)＋有価証券(期末)}／流動負債(期末)×100(%)  
 固定比率＝固定資産(期末)／純資産(期末)×100(%)  
 固定長期適合比率＝固定資産(期末)／{純資産(期末)＋固定負債(期末)}×100(%)  
 負債倍率＝{流動負債(期末)＋固定負債(期末)}／純資産(期末)

Notes: Current Ratio = Current Assets (Fiscal Year-end)/Current Liabilities (Fiscal Year-end)×100(%)

Quick Assets to Current Liabilities

= (Cash and Time Deposits (Fiscal Year-end) + Accounts Receivable (Fiscal Year-end) + Securities (Fiscal Year-end))/Current Liabilities (Fiscal Year-end)×100(%)

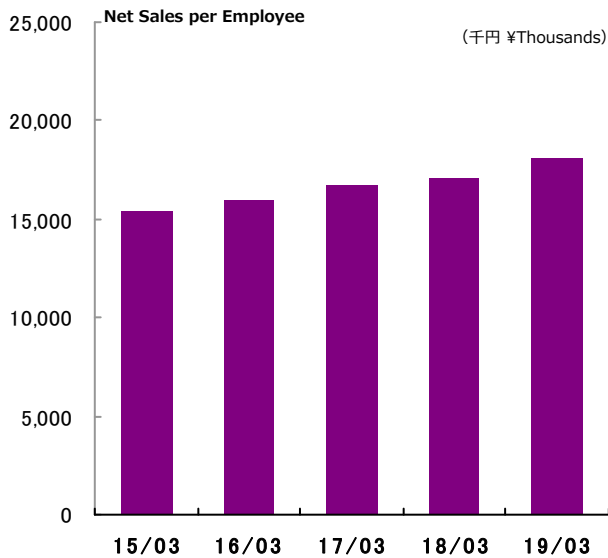
Fixed Assets Ratio = Fixed Assets (Fiscal Year-end)/Net Assets (Fiscal Year-end)×100(%)

Ratio of Fixed Assets to Long-term Capital = Fixed Assets (Fiscal Year-end)/(Net Assets (Fiscal Year-end) + Long-term Liabilities (Fiscal Year-end))×100 (%)

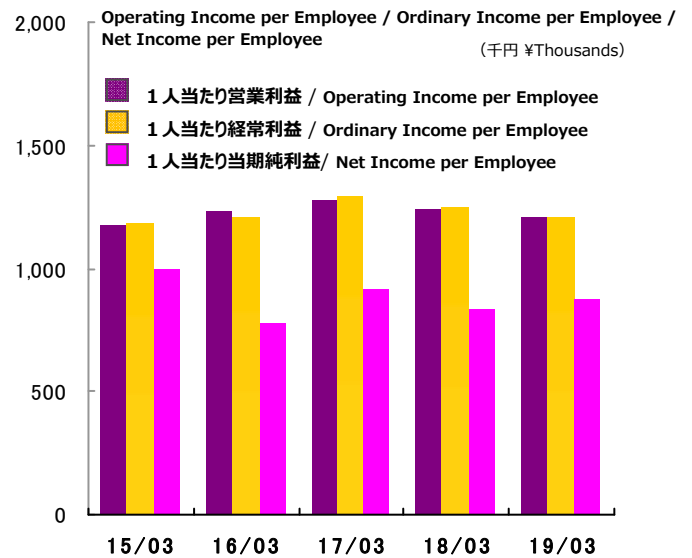
Debt-to-Equity Ratio = (Current Liabilities (Fiscal Year-end)+Long-term Liabilities (Fiscal Year-end))/Net Assets

# 従業員1人当たり / 1株当たり指標 Per Employee Data / Per Share Data

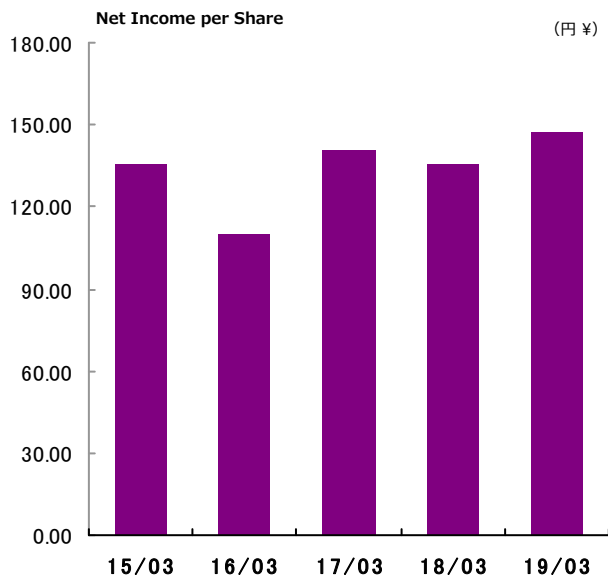
## 1人当たり売上高



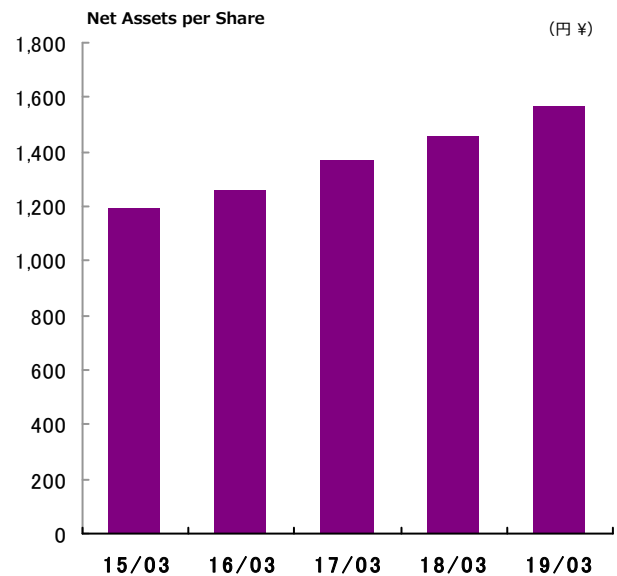
## 1人当たり営業利益 / 1人当たり経常利益 / 1人当たり当期純利益



## 1株当たり当期純利益



## 1株当たり純資産額



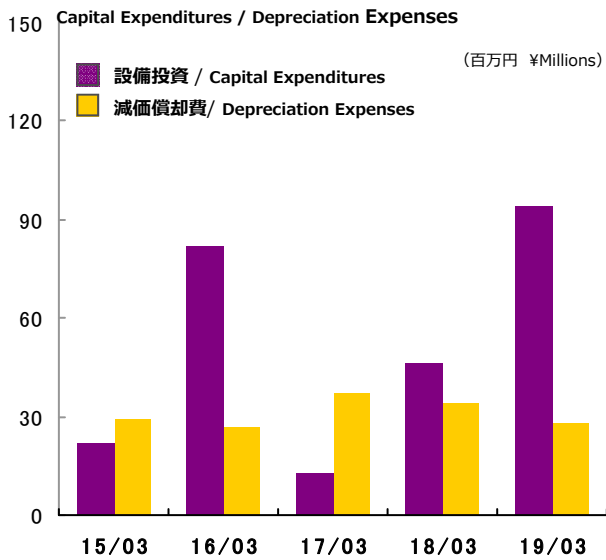
| 決算期            | Fiscal Year Ended             | 15/3     | 16/3     | 17/3     | 18/3     | 19/3     |
|----------------|-------------------------------|----------|----------|----------|----------|----------|
| 期末従業員数(人)      | Number of Employees           | 661      | 692      | 749      | 790      | 820      |
| 1人当たり売上高(千円)   | Net Sales per Employee        | 15,402   | 15,949   | 16,669   | 17,080   | 18,090   |
| 1人当たり営業利益(千円)  | Operating Income per Employee | 1,176    | 1,229    | 1,283    | 1,242    | 1,203    |
| 1人当たり経常利益(千円)  | Ordinary Income per Employee  | 1,183    | 1,208    | 1,295    | 1,243    | 1,210    |
| 1人当たり当期純利益(千円) | Net Income per Employee       | 998      | 775      | 916      | 837      | 875      |
| 1株当たり当期純利益(円)  | Net Income per Share (円 ¥)    | 135.31   | 110.10   | 140.84   | 135.74   | 147.24   |
| 1株当たり純資産額(円)   | Net Assets per Share (円 ¥)    | 1,193.75 | 1,262.07 | 1,365.37 | 1,455.14 | 1,564.44 |

6 注：1人当たり指標は、期末従業員数によります。  
Notes : Per employee data are based on the number of employees at fiscal year-ends.

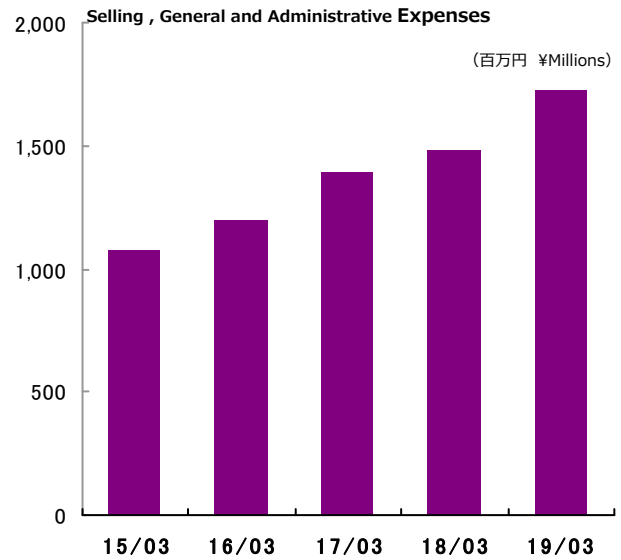


# その他の指標 Other Indices

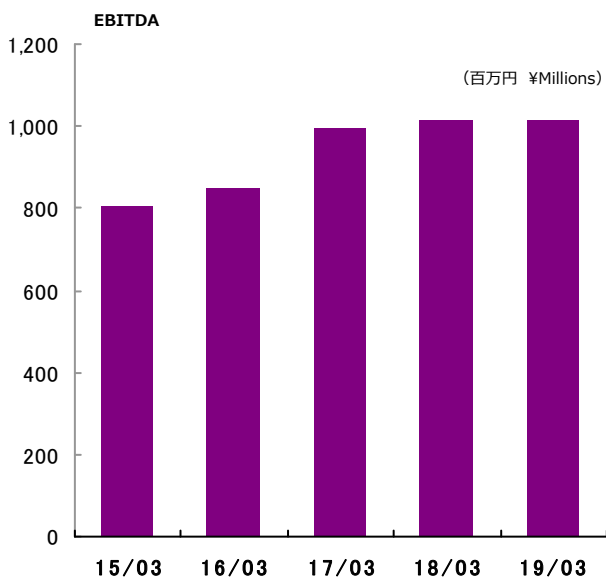
## 設備投資 / 減価償却費



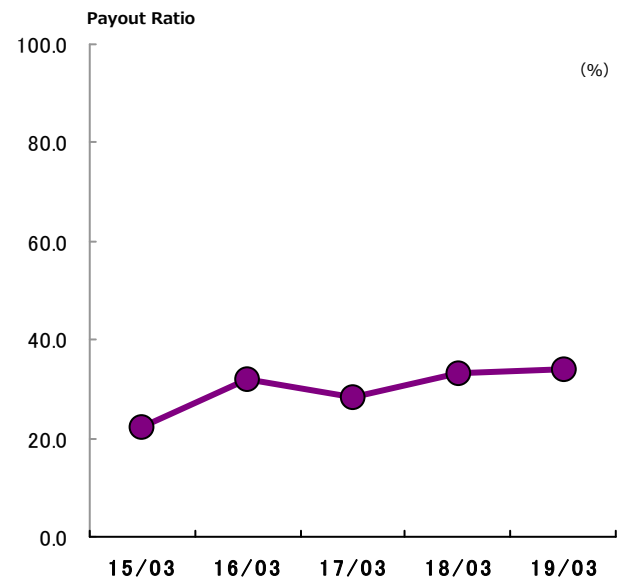
## 販売費及び一般管理費



## EBITDA



## 配当性向



(百万円 ¥Millions)

| 決算期        | Fiscal Year Ended                            | 15/3  | 16/3  | 17/3  | 18/3  | 19/3  |
|------------|--|-------|-------|-------|-------|-------|
| 設備投資       | Capital Expenditures                         | 22    | 82    | 13    | 46    | 94    |
| 減価償却費      | Depreciation Expenses                        | 29    | 27    | 37    | 34    | 28    |
| 販売費及び一般管理費 | Selling, General and Administrative Expenses | 1,078 | 1,201 | 1,394 | 1,478 | 1,725 |
| EBITDA     | EBITDA                                       | 806   | 877   | 998   | 1,015 | 1,014 |
| 配当性向 (%)   | Payout Ratio(%)                              | 22.2  | 31.8  | 28.4  | 33.2  | 34.0  |

注: EBITDA=営業利益+減価償却費  
配当性向=1株当たり配当額/1株当たり当期純利益×100(%)

Notes: EBITDA=Operating Income+Depreciation Expenses  
Payout Ratio=Dividend per Share/Net Income Per Share×100(%)

# 連結財務諸表

## Consolidated Financial Statements

### 連結貸借対照表 Consolidated Balance Sheets

(百万円 ¥Millions)

| 決算期                  | Fiscal Year Ended                                     | 15/3         | 16/3         | 17/3         | 18/3         | 19/3          |
|----------------------|---|--------------|--------------|--------------|--------------|---------------|
| <b>&lt;資産の部&gt;</b>  | <b>Assets</b>   |              |              |              |              |               |
| <b>流動資産</b>          | <b>Current Assets</b>                                 | <b>6,023</b> | <b>5,874</b> | <b>6,423</b> | <b>6,983</b> | <b>7,743</b>  |
| 現金及び預金               | Cash and Deposits                                     | 4,438        | 4,260        | 4,244        | 4,634        | 5,570         |
| 売掛金                  | Accounts Receivable-Trade                             | 1,432        | 1,514        | 2,058        | 2,256        | 2,013         |
| たな卸資産                | Inventories   | 40           | 41           | 74           | 50           | 96            |
| その他                  | Others  | 113          | 59           | 46           | 42           | 64            |
| <b>固定資産</b>          | <b>Non-current assets</b>                             | <b>2,006</b> | <b>2,438</b> | <b>2,383</b> | <b>2,463</b> | <b>2,488</b>  |
| 有形固定資産               | Property, Plant And Equipment                         | 76           | 138          | 122          | 135          | 114           |
| 無形固定資産               | Intangible Assets                                     | 31           | 24           | 16           | 53           | 96            |
| 投資その他の資産             | Investments and Other Assets                          | 1,899        | 2,276        | 2,244        | 2,276        | 2,278         |
| 敷金及び保証金              | Guarantee deposits                                    | 63           | 123          | 125          | 147          | 149           |
| 繰延税金資産               | Deferred Tax Assets                                   | 448          | 423          | 388          | 383          | 414           |
| 保険積立金                | Insurance funds                                       | 566          | 609          | 609          | 620          | 586           |
| 長期預金                 | Long-term Time Deposits                               | 800          | 1,100        | 1,100        | 1,100        | 1,100         |
| その他                  | Others  | 25           | 23           | 25           | 28           | 32            |
| 貸倒引当金                | Allowance of Doubtful Accounts                        | ▲ 2          | ▲ 2          | ▲ 2          | ▲ 2          | ▲ 2           |
| <b>資産合計</b>          | <b>Total Assets</b>                                   | <b>8,029</b> | <b>8,312</b> | <b>8,806</b> | <b>9,446</b> | <b>10,231</b> |
| <b>&lt;負債の部&gt;</b>  | <b>Liabilities</b>                                    |              |              |              |              |               |
| <b>流動負債</b>          | <b>Current Liabilities</b>                            | <b>1,659</b> | <b>1,706</b> | <b>1,785</b> | <b>1,929</b> | <b>2,240</b>  |
| 買掛金                  | Accounts Payable-Trade                                | 361          | 432          | 475          | 554          | 672           |
| 未払金                  | Accounts Payable                                      | 183          | 225          | 233          | 123          | 95            |
| 未払法人税等               | Accrued Income Taxes                                  | 98           | 155          | 174          | 212          | 206           |
| 未払消費税等               | Accrued Consumption Taxes                             | 215          | 103          | 122          | 146          | 179           |
| 賞与引当金                | Reserve for Bonuses                                   | 539          | 570          | 560          | 577          | 607           |
| 役員賞与引当金              | Reserve for Directors' Bonuses                        | 16           | 17           | 21           | 23           | 24            |
| 受注損失引当金              | Reserve for Loss on Order Received                    | -            | -            | -            | 4            | 14            |
| その他                  | Others  | 247          | 203          | 200          | 290          | 444           |
| <b>固定負債</b>          | <b>Non-current Liabilities</b>                        | <b>552</b>   | <b>456</b>   | <b>367</b>   | <b>426</b>   | <b>367</b>    |
| 退職給付に係る負債            | Net defined benefit liability                         | 231          | 266          | 294          | 359          | 347           |
| 長期未払金                | Long-term accounts payable-other                      | 321          | 190          | 72           | 67           | 18            |
| その他                  | Others  | -            | -            | -            | -            | 2             |
| <b>負債合計</b>          | <b>Total Liabilities</b>                              | <b>2,211</b> | <b>2,162</b> | <b>2,152</b> | <b>2,355</b> | <b>2,607</b>  |
| <b>&lt;純資産の部&gt;</b> | <b>Net Assets</b>                                     |              |              |              |              |               |
| 資本金                  | Capital Stock   | 689          | 689          | 689          | 689          | 689           |
| 資本剰余金                | Capital Surplus                                       | 666          | 666          | 666          | 666          | 666           |
| 利益剰余金                | Retained Earnings                                     | 5,315        | 5,688        | 6,184        | 6,639        | 7,125         |
| 自己株式                 | Treasury Stock  | ▲ 883        | ▲ 883        | ▲ 883        | ▲ 883        | ▲ 883         |
| その他有価証券評価差額金         | Valuation Difference on Available-for-sale Securities | 7            | 6            | 7            | 10           | 9             |
| 退職給付に係る調整累計額         | Remeasurements of defined benefit plans               | 24           | ▲ 16         | ▲ 10         | ▲ 29         | 18            |
| <b>純資産合計</b>         | <b>Total Net Assets</b>                               | <b>5,817</b> | <b>6,150</b> | <b>6,654</b> | <b>7,091</b> | <b>7,624</b>  |
| <b>負債・純資産合計</b>      | <b>Total Liabilities and Net Assets</b>               | <b>8,029</b> | <b>8,312</b> | <b>8,806</b> | <b>9,446</b> | <b>10,231</b> |

# 連結財務諸表 Consolidated Financial Statements

## 連結損益計算書

## Consolidated Statements of Income

(百万円 ¥Millions)

| 決算期             | Fiscal Year Ended                                   | 15/3          | 16/3          | 17/3          | 18/3          | 19/3          |
|-----------------|---|---------------|---------------|---------------|---------------|---------------|
| 売上高             | <b>Net Sales</b>                                    | <b>10,181</b> | <b>11,037</b> | <b>12,485</b> | <b>13,493</b> | <b>14,834</b> |
| 売上原価            | <b>Cost of Sales</b>                                | <b>8,325</b>  | <b>8,986</b>  | <b>10,130</b> | <b>11,034</b> | <b>12,123</b> |
| 売上総利益           | Gross Profit  | 1,856         | 2,051         | 2,355         | 2,459         | 2,711         |
| 販売費及び一般管理費      | <b>Selling, General and Administrative Expenses</b> | <b>1,078</b>  | <b>1,201</b>  | <b>1,394</b>  | <b>1,478</b>  | <b>1,725</b>  |
| 営業利益            | Operating Income                                    | 777           | 851           | 961           | 981           | 986           |
| 営業外収益           | <b>Non-operating Income</b>                         | <b>10</b>     | <b>13</b>     | <b>9</b>      | <b>8</b>      | <b>7</b>      |
| 営業外費用           | <b>Non-operating Expenses</b>                       | <b>5</b>      | <b>28</b>     | <b>0</b>      | <b>7</b>      | <b>0</b>      |
| 経常利益            | Ordinary Income                                     | 782           | 836           | 970           | 982           | 993           |
| 特別利益            | <b>Extraordinary Income</b>                         | <b>317</b>    | -             | <b>15</b>     | -             | -             |
| 税金等調整前当期純利益     | Income before Income Taxes                          | 1,099         | 836           | 985           | 982           | 993           |
| 法人税、住民税及び事業税    | Income Taxes-Current                                | 254           | 256           | 266           | 309           | 326           |
| 法人税等調整額         | Income Taxes-Deferred                               | 186           | 44            | 33            | 12            | ▲ 51          |
| 当期純利益           | Net Income  | 659           | 537           | 686           | 661           | 717           |
| 非支配株主に帰属する当期純利益 | Profit attributable to non-controlling interests    | -             | -             | -             | -             | -             |
| 親会社株主に帰属する当期純利益 | Profit attributable to owners of parent             | 659           | 537           | 686           | 661           | 717           |

## 連結包括利益計算書

## Consolidated Statements of Comprehensive income

(百万円 ¥Millions)

| 決算期          | Fiscal Year Ended   | 15/3       | 16/3       | 17/3       | 18/3       | 19/3       |
|--------------|---|------------|------------|------------|------------|------------|
| 当期純利益        | <b>Net Income</b>   | <b>659</b> | <b>537</b> | <b>686</b> | <b>661</b> | <b>717</b> |
| その他の包括利益     | <b>Other comprehensive income</b>                                     |            |            |            |            |            |
| その他有価証券評価差額金 | Valuation difference on available-for-sale securities                 | 4          | ▲ 1        | 1          | 2          | ▲ 0        |
| 退職給付に係る調整額   | Remeasurements of defined benefit plans, net of tax                   | ▲ 11       | ▲ 40       | 6          | ▲ 19       | 47         |
| その他の包括利益合計   | Total other comprehensive income                                      | ▲ 7        | ▲ 40       | 7          | ▲ 17       | 47         |
| 包括利益         | <b>Comprehensive income</b>   | <b>653</b> | <b>496</b> | <b>693</b> | <b>645</b> | <b>764</b> |
| (内訳)         | Comprehensive income attributable to                                  |            |            |            |            |            |
| 親会社株主に係る包括利益 | <b>Comprehensive income attributable to owners of the parent</b>      | <b>653</b> | <b>496</b> | <b>693</b> | <b>645</b> | <b>764</b> |
| 非支配株主に係る包括利益 | <b>Comprehensive income attributable to non-controlling interests</b> | -          | -          | -          | -          | -          |

# 連結財務諸表 Consolidated Financial Statements

## 連結キャッシュ・フロー計算書 Consolidated Statements of Cash Flows

(百万円 ¥Millions)

| 決算期                     | Fiscal Year Ended   | 15/3       | 16/3      | 17/3       | 18/3       | 19/3       |
|-------------------------|---|------------|-----------|------------|------------|------------|
| <b>営業活動によるキャッシュ・フロー</b> | <b>Net Cash Provided by (Used in) Operating Activities</b>      |            |           |            |            |            |
| 税金等調整前当期純利益             | Income Before Income Taxes                                      | 1,099      | 836       | 985        | 982        | 993        |
| 減価償却費                   | Depreciation  | 29         | 27        | 37         | 34         | 28         |
| 売上債権の増減額                | Decrease(Increase) in Notes and Accounts Receivable-trade       | 28         | ▲ 83      | ▲ 544      | ▲ 198      | 243        |
| たな卸資産の増減額               | Decrease(Increase) in Inventories                               | ▲ 11       | ▲ 1       | ▲ 33       | 24         | ▲ 46       |
| 仕入債務の増減額                | Decrease(Increase) in Notes and Accounts Payable-trade          | 19         | 71        | 43         | 79         | 119        |
| 退職給付に係る負債の増減額           | Increase (decrease) in net defined benefit liability            | ▲ 832      | ▲ 24      | 37         | 37         | 56         |
| 長期未払金の増減額               | Increase (decrease) in long-term accounts payable-other         | 235        | ▲ 131     | ▲ 118      | ▲ 5        | ▲ 49       |
| 未払金の増減額                 | Increase (decrease) in accounts payable-other                   | 127        | 42        | 8          | ▲ 122      | ▲ 17       |
| 受取利息及び配当金               | Interest and Dividend Income                                    | ▲ 3        | ▲ 2       | ▲ 1        | ▲ 1        | ▲ 0        |
| その他                     | Others  | 253        | ▲ 95      | 13         | 133        | 210        |
| 小計                      | Total   | 945        | 641       | 427        | 963        | 1,536      |
| 利息及び配当金の受取額             | Interest and Dividends Income Received                          | 3          | 3         | 2          | 1          | 1          |
| 法人税等の支払額                | Income Taxes Paid   | ▲ 464      | ▲ 209     | ▲ 263      | ▲ 266      | ▲ 331      |
| 営業活動によるキャッシュ・フロー        | Net Cash Provided by (Used in) Operating Activities             | 484        | 435       | 166        | 698        | 1,205      |
| <b>投資活動によるキャッシュ・フロー</b> | <b>Net Cash Provided by (Used in) Investment Activities</b>     |            |           |            |            |            |
| 有形固定資産及び無形固定資産の取得による支出  | Purchase of Property, Plant and Equipment and Intangible Assets | ▲ 17       | ▲ 99      | ▲ 24       | ▲ 78       | ▲ 61       |
| 定期預金の預入による支出            | Payments into Time Deposits                                     | ▲ 900      | ▲ 1,500   | ▲ 3,100    | ▲ 2,400    | ▲ 1,300    |
| 定期預金の払戻による収入            | Proceeds from withdrawal of time deposits                       | 770        | 1,400     | 3,400      | 2,400      | 1,300      |
| 保険積立金の積立による支出           | Purchase of insurance funds                                     | ▲ 109      | ▲ 318     | ▲ 1        | ▲ 11       | -          |
| 保険積立金の解約による収入           | Proceeds from cancellation of insurance funds                   | 77         | 324       | -          | 13         | 34         |
| その他                     | Others  | ▲ 1        | ▲ 56      | 33         | ▲ 25       | ▲ 10       |
| 投資活動によるキャッシュ・フロー        | Net cash provided by (used in) investment activities            | ▲ 180      | ▲ 249     | 309        | ▲ 100      | ▲ 38       |
| <b>財務活動によるキャッシュ・フロー</b> | <b>Net cash provided by (used in) financing activities</b>      |            |           |            |            |            |
| 配当金の支払額                 | Cash Dividends Paid   | ▲ 122      | ▲ 163     | ▲ 190      | ▲ 207      | ▲ 231      |
| 自己株式の取得による支出            | Purchase of Treasury Stock                                      | ▲ 0        | ▲ 0       | ▲ 0        | ▲ 0        | ▲ 0        |
| 財務活動によるキャッシュ・フロー        | Net Cash Provided by (Used in) Financing Activities             | ▲ 122      | ▲ 163     | ▲ 190      | ▲ 207      | ▲ 232      |
| <b>現金及び現金同等物の増減額</b>    | <b>Net Increase(Decrease) in Cash and Cash Equivalents</b>      | <b>182</b> | <b>23</b> | <b>284</b> | <b>390</b> | <b>936</b> |
| 現金及び現金同等物の期首残高          | Cash and Cash Equivalents at Beginning of Year                  | 3,106      | 3,288     | 3,310      | 3,594      | 3,984      |
| 現金及び現金同等物の期末残高          | Cash and Cash Equivalents at End of Year                        | 3,288      | 3,310     | 3,594      | 3,984      | 4,920      |

# 個別財務諸表

## Non-consolidated Financial Statements

### 貸借対照表

### Non-consolidated Balance Sheets

(百万円 ¥Millions)

| 決算期                  | Fiscal Year Ended  | 15/3         | 16/3         | 17/3         | 18/3         | 19/3         |
|----------------------|--|--------------|--------------|--------------|--------------|--------------|
| <b>&lt;資産の部&gt;</b>  | <b>Assets</b>  |              |              |              |              |              |
| <b>流動資産</b>          | <b>Current Assets</b>  | <b>5,493</b> | <b>5,310</b> | <b>5,814</b> | <b>6,329</b> | <b>7,085</b> |
| 現金及び預金               | Cash and Deposits  | 3,987        | 3,792        | 3,746        | 4,098        | 4,996        |
| 売掛金                  | Accounts Receivable-Trade                                    | 1,349        | 1,413        | 1,945        | 2,139        | 1,930        |
| 仕掛品                  | Work in Process  | 37           | 39           | 73           | 48           | 93           |
| その他                  | Others   | 121          | 66           | 51           | 44           | 66           |
| <b>固定資産</b>          | <b>Non-current Assets</b>                                    | <b>2,014</b> | <b>2,427</b> | <b>2,375</b> | <b>2,447</b> | <b>2,492</b> |
| 有形固定資産               | Property, Plant And Equipment                                | 73           | 136          | 121          | 134          | 113          |
| 無形固定資産               | Intangible Assets  | 31           | 24           | 16           | 52           | 95           |
| 投資その他の資産             | Investments and Other Assets                                 | 1,910        | 2,267        | 2,238        | 2,261        | 2,283        |
| 関係会社株式               | Stocks of Subsidiaries And Affiliates                        | 20           | 20           | 20           | 20           | 20           |
| 敷金及び保証金              | Guarantee deposits   | 60           | 121          | 123          | 145          | 146          |
| 繰延税金資産               | Deferred Tax Assets  | 442          | 397          | 364          | 351          | 401          |
| 保険積立金                | Insurance funds  | 566          | 609          | 609          | 620          | 586          |
| 長期預金                 | Long-term Time Deposits                                      | 800          | 1,100        | 1,100        | 1,100        | 1,100        |
| その他                  | Others   | 25           | 23           | 25           | 28           | 32           |
| 貸倒引当金                | Allowance of Doubtful Accounts                               | ▲ 2          | ▲ 2          | ▲ 2          | ▲ 2          | ▲ 2          |
| <b>資産合計</b>          | <b>Total Assets</b>  | <b>7,507</b> | <b>7,737</b> | <b>8,189</b> | <b>8,776</b> | <b>9,577</b> |
| <b>&lt;負債の部&gt;</b>  | <b>Liabilities</b>   |              |              |              |              |              |
| <b>流動負債</b>          | <b>Current Liabilities</b>                                   | <b>1,556</b> | <b>1,600</b> | <b>1,673</b> | <b>1,809</b> | <b>2,143</b> |
| 買掛金                  | Accounts Payable-Trade                                       | 351          | 415          | 449          | 529          | 666          |
| 未払金                  | Accounts Payable   | 182          | 225          | 232          | 123          | 94           |
| 未払法人税等               | Accrued Income Taxes   | 89           | 142          | 164          | 201          | 200          |
| 未払消費税等               | Accrued Consumption Taxes                                    | 192          | 91           | 110          | 134          | 169          |
| 賞与引当金                | Reserve for Bonuses  | 497          | 525          | 515          | 530          | 558          |
| 役員賞与引当金              | Reserve for Directors' Bonuses                               | 16           | 14           | 18           | 20           | 21           |
| 受注損失引当金              | Reserve for Loss on Order Received                           | -            | -            | -            | 4            | 14           |
| その他                  | Others   | 228          | 189          | 186          | 268          | 421          |
| <b>固定負債</b>          | <b>Non-current Liabilities</b>                               | <b>588</b>   | <b>434</b>   | <b>353</b>   | <b>385</b>   | <b>393</b>   |
| 退職給付引当金              | Reserve for Retirement Benefits                              | 267          | 243          | 281          | 317          | 373          |
| 長期未払金                | Long-term accounts payable-other                             | 321          | 190          | 72           | 67           | 18           |
| その他                  | Others   | -            | -            | -            | -            | 2            |
| <b>負債合計</b>          | <b>Total Liabilities</b>                                     | <b>2,144</b> | <b>2,034</b> | <b>2,026</b> | <b>2,194</b> | <b>2,536</b> |
| <b>&lt;純資産の部&gt;</b> | <b>Net assets</b>  |              |              |              |              |              |
| <b>資本金</b>           | <b>Capital Stock</b>   | <b>689</b>   | <b>689</b>   | <b>689</b>   | <b>689</b>   | <b>689</b>   |
| <b>資本剰余金</b>         | <b>Capital Surplus</b>                                       | <b>666</b>   | <b>666</b>   | <b>666</b>   | <b>666</b>   | <b>666</b>   |
| <b>利益剰余金</b>         | <b>Retained Earnings</b>                                     | <b>4,885</b> | <b>5,225</b> | <b>5,684</b> | <b>6,101</b> | <b>6,560</b> |
| 利益準備金                | Legal Retained Earnings                                      | 66           | 66           | 66           | 66           | 66           |
| 別途積立金                | General Reserve  | 3,758        | 4,108        | 4,378        | 4,678        | 4,678        |
| 繰越利益剰余金              | Retained Earnings Brought Forward                            | 1,061        | 1,051        | 1,240        | 1,357        | 1,816        |
| <b>自己株式</b>          | <b>Treasury Stock</b>  | <b>▲ 883</b> | <b>▲ 883</b> | <b>▲ 883</b> | <b>▲ 883</b> | <b>▲ 883</b> |
| <b>その他有価証券評価差額金</b>  | <b>Valuation Difference on Available-for-sale Securities</b> | <b>7</b>     | <b>6</b>     | <b>7</b>     | <b>10</b>    | <b>9</b>     |
| <b>純資産合計</b>         | <b>Total Net Assets</b>                                      | <b>5,364</b> | <b>5,703</b> | <b>6,163</b> | <b>6,582</b> | <b>7,041</b> |
| <b>負債・純資産合計</b>      | <b>Total Liabilities and Net Assets</b>                      | <b>7,507</b> | <b>7,737</b> | <b>8,189</b> | <b>8,776</b> | <b>9,577</b> |

# 個別財務諸表

## Non-consolidated Financial Statements

### 損益計算書

### Non-consolidated Statements of Income

(百万円 ¥Millions)

| 決算期          | Fiscal Year Ended                                   | 15/3         | 16/3          | 17/3          | 18/3          | 19/3          |
|--------------|---|--------------|---------------|---------------|---------------|---------------|
| 売上高          | <b>Net Sales</b>                                    | <b>9,544</b> | <b>10,285</b> | <b>11,621</b> | <b>12,647</b> | <b>14,104</b> |
| 売上原価         | <b>Cost of Sales</b>                                | <b>7,791</b> | <b>8,363</b>  | <b>9,401</b>  | <b>10,322</b> | <b>11,513</b> |
| 売上総利益        | Gross Profit  | 1,753        | 1,922         | 2,221         | 2,325         | 2,591         |
| 販売費及び一般管理費   | <b>Selling, General and Administrative Expenses</b> | <b>1,015</b> | <b>1,123</b>  | <b>1,315</b>  | <b>1,401</b>  | <b>1,647</b>  |
| 営業利益         | Operating Income                                    | 738          | 798           | 905           | 923           | 944           |
| 営業外収益        | <b>Non-operating Income</b>                         | <b>10</b>    | <b>13</b>     | <b>7</b>      | <b>7</b>      | <b>6</b>      |
| 営業外費用        | <b>Non-operating Expenses</b>                       | <b>5</b>     | <b>28</b>     | <b>0</b>      | <b>7</b>      | <b>0</b>      |
| 経常利益         | Ordinary Income                                     | 743          | 784           | 912           | 924           | 950           |
| 特別利益         | <b>Extraordinary Income</b>                         | <b>317</b>   | -             | <b>15</b>     | -             | -             |
| 税引前当期純利益     | Income before Income Taxes                          | 1,059        | 784           | 927           | 924           | 950           |
| 法人税、住民税及び事業税 | Income Taxes-Current                                | 237          | 235           | 246           | 288           | 310           |
| 法人税等調整額      | Income Taxes-Deferred                               | 187          | 45            | 32            | 12            | ▲ 51          |
| 当期純利益        | Net Income  | 636          | 503           | 649           | 624           | 691           |



# 会社概要 Corporate Data

|                      |   |
|----------------------|---|
| 社名                   | 株式会社ハイマックス  |
| 所在地                  | <b>【本社】</b><br>〒231-0005 横浜市中区本町2-22 京阪横浜ビル<br>TEL 045(201)6655(代表) FAX 045(212)2410<br><b>【みなとみらい事業所】</b><br>〒220-6221 横浜市西区みなとみらい2-3-5 クイーンズタワーC<br>TEL 045(222)2756 FAX 045(212)4768   |
| 設立                   | 1976年5月21日  |
| 資本金                  | 6億8,904万円   |
| 決算期                  | 3月  |
| 代表者                  | 代表取締役社長 中島 太  |
| 従業員数                 | 738名(連結:820名)   |
| Company Name         | HIMACS, Ltd.  |
| Office               | <b>【Head Office】</b><br>Keihan Yokohama Building<br>2-22, Honcho, Naka-ku, Yokohama 231-0005, Japan<br>TEL 045(201)6655 FAX 045(212)2410<br><b>【Minatomirai Office】</b><br>Queen's Tower C<br>2-3-5, Minatomirai, Nishi-ku, Yokohama 220-6221, Japan<br>TEL 045(222)2756 FAX 045(212)4768 |
| Establishment        | May 21, 1976  |
| Capital              | ¥689.04 million   |
| Fiscal year-end      | March   |
| President & Director | Tsuyoshi Nakajima   |
| Employees            | 738 (Consolidated Employees: 820)   |

# 株式会社ハイマックス

〒231-0005 横浜市中区本町2-22 京阪横浜ビル  
TEL. 045-201-6655(代) FAX. 045-212-2410  
[www.himacs.jp](http://www.himacs.jp)

**HIMACS,Ltd.**

Keihan Yokohama Building  
2-22, Honcho, Naka-ku, Yokohama 231-0005, Japan

